



The QuickBooks™ Client Newsletter

Helping You Grow A Profitable Business with QuickBooks™ Software

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January 2012

Modifying QuickBooks Reports Gives You Better Insight Into Past, Future: Part 1

If you make one resolution about improving your accounting procedures in 2012, it should be this: **Make extensive use of the tools that QuickBooks offers for report modification.**

Comprehensive, meticulously-shaped reports that flow out of your carefully-constructed records and transactions are your reward for pounding on the keys every day, conscientiously recording income and expenses.

QuickBooks supplies you with a wide variety of pre-formatted reports whose modification options can help you do focused, critical analysis of your financial data. The right set of numbers will help you understand your history and plan for the future more effectively.

Note:

The reports discussed and pictured here shows only one possible set of customization options. There are many variations. We can answer your questions.

Check your preferences

When you created your company file in QuickBooks, you chose between reporting on a cash (income and expenses are recorded when money changes hands) or accrual (recorded when you invoice or receive a bill) basis. This affects *summary* reports, but not those that break out individual transactions or are simply lists.

If you want to change this, click **Edit | Preferences | Reports & Graphs | Company Preferences** and click the desired button (see figure 1):

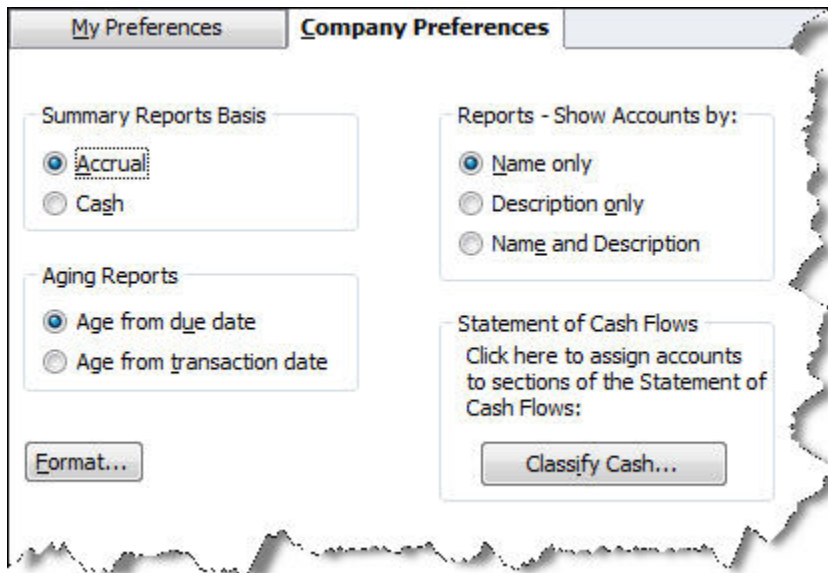


Figure 1: You can establish a preference for your summary reports' basis here.

You can set other preferences in this window that will affect your report output here, too, as you can see.

Altering the display

Open the **Income by Customer Summary** report (**Reports | Company & Financial**). Change the dates to reflect a range you'd like to see. Want the data displayed by different time increments – like week or quarter – instead of just the total? Click the arrow next to **Columns** and select **Four week**.

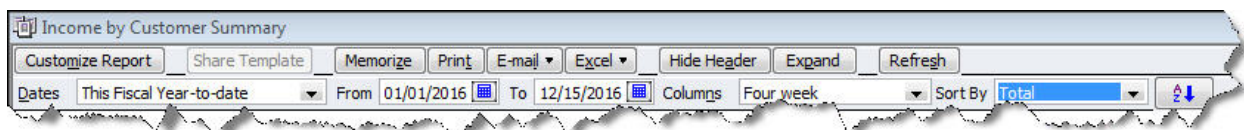


Figure 2: You can do some report display alterations from this toolbar; the options it offers vary by report.

By default, your report rows display alphabetically. If you want to view a column by total in ascending or descending order, select the column by hovering over the top number until the magnifying glass appears, and click on it. Click the arrow next to **Sort by** and choose **Total**, then click the **AZ [down arrow]** icon (in some reports, there will be other options here).

Additional options in this toolbar let you:

- **Memorize** the report
- **Print**, **email** or export it to **Excel**
- **Hide** or **Show** the **Header**
- **Collapse** or **Expand** the columns
- **Refresh** the report if you've made changes that will alter data

More display options

Click **Customize Report** to open this window:

The screenshot shows a dialog box titled "Modify Report: Income by Customer Summary" with a close button in the top right. It has four tabs: "Display", "Filters", "Header/Footer", and "Fonts & Numbers". The "Display" tab is selected. Under "Report Date Range", there is a "Dates" dropdown set to "This Fiscal Year-to-date" with a tooltip "From the first day of the current fiscal year through today", and "From" and "To" date pickers set to "01/01/2016" and "12/15/2016" respectively. The "Report Basis" section has radio buttons for "Accrual" (selected) and "Cash", with a note: "This setting determines how this report calculates income and expenses." The "Columns" section has a "Display columns by" dropdown set to "Four week" with a tooltip "across the top.", and a "Sort by" dropdown set to "Total". Below this is a "Sort in" section with radio buttons for "Ascending order" and "Descending order" (selected), each with up/down arrows. There is an "Add subcolumns for" section with three columns of checkboxes: "Previous Period", "Previous Year", and "Year-To-Date". Each of these has sub-options: "\$ Change", "% Change", and "% of YTD" for "Previous Period"; "\$ Change", "% Change", and "% of Row" for "Previous Year"; and "% of YTD", "% of Row", and "% of Column" for "Year-To-Date". At the bottom right of the dialog are buttons for "Advanced...", "Revert", "OK", "Cancel", and "Help".

Figure 3: This window outlines your report's content options.

Some of the options here duplicate what you saw in the toolbar. In addition, you can switch between **Accrual** and **Cash** for **just this report**, and add **subcolumns** in some. The latter is a complicated operation, one that you must understand well in order to glean any insight from it. We can help you with this.

Sometimes the subcolumns are generic, as shown in the screen above. In other reports, they're very specific to that group of data.

Clicking on **Revert** takes you back to the default format, and **Advanced** opens additional options specific to the current report.

More customization = more insightful results = more informed financial choices

Transaction reports have many similarities and two major differences: You can change the column order by hovering your cursor over the column label until a hand appears. Click, hold

and drag the column to the desired spot and let go. You can also add or delete columns by clicking **Customize Report** and checking or un-checking labels (see figure 4).

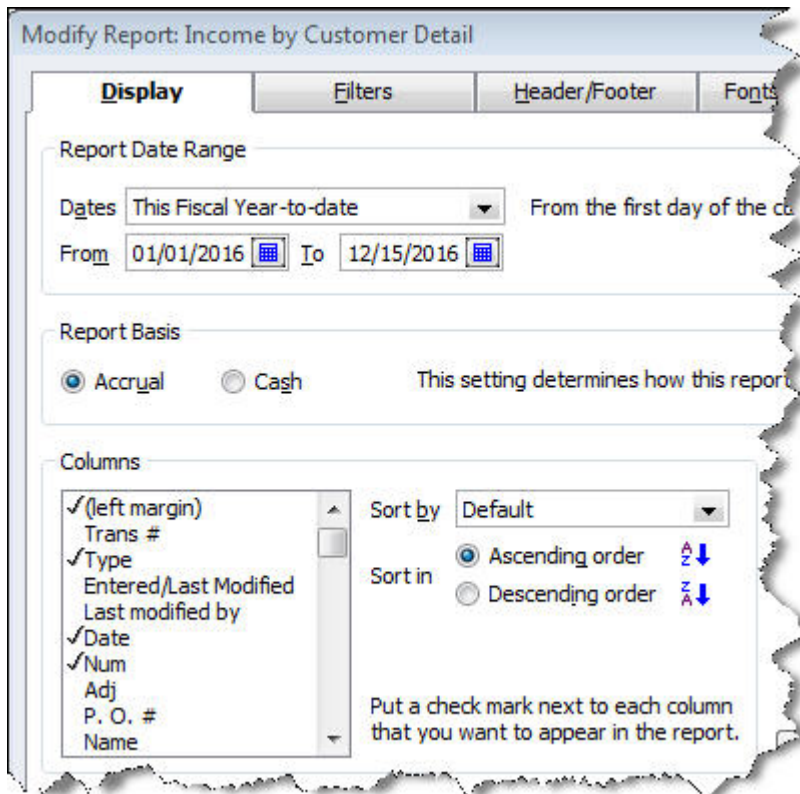


Figure 4: In **transaction** – or **detail** – reports, you can alter the column structure.

Learn the mechanics of report display modification well, and your company's finances will come into much sharper focus, improving the wisdom of future choices.

Up next month: **filtering** your reports for additional clarity.

If you have questions on this or any other QuickBooks feature, call or email us. We're your partner and we're here to make your business better.

Our company, **Accounting Connections, LLC** also offers consulting, along with accounting and tax services. We can work at your location, or we offer remote computer sessions, on a monthly or quarterly basis. This allows us to monitor your accounting system to ensure compliance with tax agencies, as well as minimize internal fraud. We prepare the necessary adjusting entries to make any corrections to your accounting system, along with preparing payroll and sales tax forms. Once we prepare your financial statements, we discuss the results in detail so you are completely aware of your financial condition.

We can include in our on-site service a set time to conduct a staff meeting to insure your best practices are followed. These meetings would also open up for discussion any problems the company may be facing and how to best resolve them.

Whether on-site or remote session, monitoring your operations insures compliance and minimizes fraud. It also allows the owner of a business to take a proactive role in tax planning.

Good tax planning minimizes your exposure to income tax and allows your hard-earned profits to either flow to the stakeholders of your company or get reinvested into your company for continued growth or both. Call and schedule an appointment and let us discuss ways we may be of service to you. **We can be reached at 770-516-5987.**

Accounting and Taxation is **our** business; having us a part of your team, allows **you** to concentrate on **your** core business.

Diane Offutt, EA*, MAcc**, Certified *QuickBooks*™ ProAdvisor
Managing Partner

**An Enrolled Agent (EA) is a federally licensed tax professional, who has taken an extensive test in taxation and must comply with continuing education in tax law to maintain their license. They are allowed to represent clients before IRS without their clients' presence (the same as a CPA or Tax Attorney).*

** (MAcc) Master of Accounting & Taxation